

THE COMPLETE RESOURCE FOR SPECIALTY RETAILERS

Gift Shop[®] Plus

WINTER 2024

Curating **COMMUNITY**

**GIFT + STATIONERY
SPOTLIGHT AWARDS**

DIVERSE MAKERS

**WINTER
INTRODUCTIONS**

**TABLETOP &
ENTERTAINING
LOOKBOOK**

**INCLUDING:
museums&MORE**



NEW TO MARKET

Trade show season has arrived and is filled with product debuts, updates and more.

BY CARLY MCFADDEN
Managing Editor

Set of Two Wood Hand-Carved Face Planters. Kalalou. Atlanta Market, Dallas Total Home + Gift Market, High Point Market, Las Vegas Market.

Each new year promises clean slates, revamped resolutions and, for retailers, fresh opportunities to source brand-new products.

Trade show season presents the best events and resources of the year. First on the docket is Dallas Total Home & Gift Market, taking place Jan. 10-16. According to Dallas Market Center, there will be more than 30 new or expanded showrooms across the marketplace, plus expanded Home Temps; Primitives By Kathy, Anne McGilvray & Co. and Surya are among such brands.

"We are thrilled that these companies are debuting in Dallas or deepening their investment," said Cindy Morris, president and CEO of Dallas Market Center.

Atlanta Market, Jan. 16-22, is bustling with updates to its 700-plus sales agency and corporate showrooms. Top highlights include the expansion of casual furnishings and outdoor accessories, plus five full floors of seasonal showrooms. Atlanta Market's gift offerings are available across 19 floors in Buildings 1, 2 and 3.

"Atlanta Market is the North Star for industry discovery and sourcing this winter," said Dorothy Belshaw, executive vice president and chief growth officer of ANDMORE.

WINTER SHOWS

Jan. 10-16

Dallas Total Home & Gift Market

dallasmarketcenter.com

Jan. 16-22

Atlanta Market

atlantamarket.com

Jan. 22-26

Seattle Mart

seattlemart.com

Jan. 28-Feb. 1

Las Vegas Market

lasvegasmarket.com

Jan. 28-Feb. 1

Toronto Gift & Home Market

canadagiftshows.com

Feb. 4-6

Philadelphia Gift Show

philadelphiagiftshow.com

Feb. 4-6

Shopee Object

New York City

shoppeobject.com

Feb. 4-7

NY NOW

New York City

nynow.com

PRODUCT PICKS

1. Gold Horseshoe Frame. OLIVIA RIEGEL.

Atlanta Market, Dallas Total Home + Gift

Market, Las Vegas Market. 2. Simpatico

Scotch Pine Diffuser Kit. K. Hall Studio.

Atlanta Market, Dallas Total Home + Gift

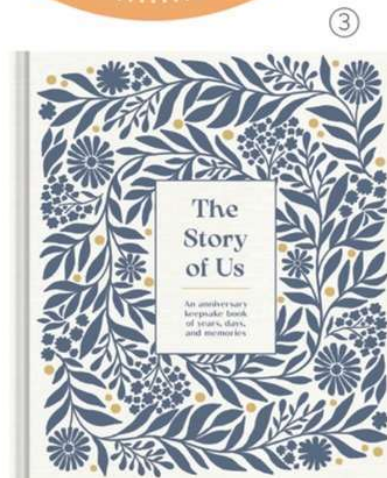
Market, Las Vegas Market, Seattle Market.

3. The Story of Us. Compendium. Atlanta

Market, Dallas Total Home + Gift Market,

Las Vegas Market, Seattle Market, Toronto

Gift + Home Market.



“With the addition of innovative resources and continued commitment from market favorites, the January 2024 Atlanta Market guarantees an inspired and impactful start to the buying season.”

The winter 2024 edition of Las Vegas Market is slated for Jan. 28-Feb. 1 and offers West Coast retailers a destination to source gift, décor and furniture.

“Among winter market highlights, C11 [gift and lifestyle floors in Las Vegas] continues its trajectory as a leading lifestyle sourcing destination with the addition of new brands and sales agencies, and a new ‘(A) List’ program taps top tastemakers to identify and display on-trend products in key categories,” Belshaw said.

Additionally, ANDMORE's @Market App, which debuted in summer 2023, will debut new features for photo capture and the organization of favorite market finds with notes using QR codes. The app is available for iOS and Android

users and can be used at ANDMORE's trade shows.

February's arrival brings NY NOW (Feb. 4-7) and Shoppe Object (Feb. 4-6), both located in Manhattan. This year, Shoppe Object will expand into a second venue.

“We’re spreading our wings once again,” said Jesse James, founder and director of Shoppe Object. “Over the past two shows, we delivered a 30% increase by adding a tent at our Pier 36 home, and now it’s time to double that. With the addition of this brand new venue, part of the Essex Crossing complex and right at the subway hub, we have twice as much room to grow as the tent provided previously.”

Gift Shop® Plus editors will be in attendance and sharing their latest finds and observations from the show floors. In the meantime, we present an array of new-to-market products to be on the lookout for while perusing showrooms this winter. **GS**

4. Bug Band Cocktail Napkins. Karma Gifts. *Atlanta Market, Dallas Total Home + Gift Market, Las Vegas Market, Toronto Gift + Home Market.*
5. Austin Black Table Lamp. AHS Lighting and Home Decor. *Atlanta Market.*
6. Evil Eye Bracelets. Bella Vita Jewelry. *Atlanta Market, American Handmade Philadelphia.*
7. Scallop Woven Tray Set. Mud Pie. *Atlanta Market, Dallas Total Home + Gift Market.*
8. Kantha Heart Sari Ornament. WorldFinds. *Atlanta Market.*



9. Good Luck Clover Ladybug. Ampersand M Studio. *Atlanta Market, NY NOW, *Noted.* 10. Embroidered Needlepoint Sassy Pillows. Peking Handicraft. *Atlanta Market, Dallas Total Home + Gift Market, Las Vegas Market, Seattle Market, Massachusetts, Maine and Minneapolis markets.*
11. Foodie Bites Tray. Gift Essentials. *Atlanta Market, Dallas Total Home + Gift Market, IGES, Las Vegas Market.*

The markets and platforms listed represent commitments as of press time. Plans change, so double-check before your visit.



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