

RUG INSIDER

RUGS AND CARPETS
FOR THE DESIGN PROFESSIONAL

WINTER 2024 · VOLUME XXVIII · ISSUE 3

RING IN THE NEW

+

Dealer to Dealer

InFOCUS | GoGEO

Winter Markets Roundup

Creative Matters

New Leadership

The Knotty Issue of Rug Appraisals

DOMOTEX asia/CHINAFLOOR

KALATY Turns 45

On The Cover | FEIZY

JOHN FEIZY

50 Years of Service

Inside MARKETS | ANDMORE LAS VEGAS & ATLANTA

ANDMORE**WINTER ROUND UP**

HRI's new Viceroy collection features four large scale Oushak designs in zero pile construction knotted in 100-percent PET yarn—soft washed creams and taupes.

Las Vegas Market, January 28 - February 1, is home to thousands of resources including, furniture, gift, and home décor. Atlanta Market, January 16-22, features three buildings with 51 floors and thousands of brands. We've gathered a cross-section of inspiring product intros you'll find this winter—courtesy of omnichannel wholesale marketmaker **ANDMORE.**

HRI RUGS

Vegas Showroom: World Market Center, B433

"We will be featuring two new collections in Vegas—Viceroy and Milo," says HRI's Greg Jordt. "The Las Vegas Market has become a very important market for us. More and more accounts from the Western markets are attending the Vegas show versus making the long trip to High Point. This show gives us the opportunity to not only reconnect with current customers but to expand our customer base through new accounts in the West."

With an eye on trends, Jordt says the company's new geometric Coco collection has been a 'home run' along with a resurgence of demand for 'uber traditional' designs and colors.

CAPEL RUGS

Vegas Showroom: Las Vegas Design Center, A133

New intros from Capel include the versatile Kerrington collection. "The sophistication and coloration of the designs is on point," says Cameron Capel. "Often thought of as traditional patterns, we have taken them a step further by introducing fresh new color combinations, eliminating the border and enlarging the field."

What's trending? Texture, Texture, and more Texture! Capel's Boho Bliss features high-low piles, woven geometric patterns, and neutral nature-inspired color options. Constructed with 100% PET yarns it's eco-friendly for indoor or outdoor spaces

Capel's new Kerrington collection is intricately hand-knotted and crafted in India of 100-percent wool.



Inside MARKETS | ANDMORE LAS VEGAS & ATLANTA



KAS RUGS

Vegas Showroom: World Market Center, B175

"Our focus this upcoming January market will be on handmade products and outdoor products," says Wendy Reiss. "We have new hand carded wool and new hand-knotted products at great values and looks."

We have added a new collection to our popular outdoor line. Darcy is hand carded wool in a NZ blend in oatmeal and natural colorations. Marley features Berber hand-knotted antique designs in NZ wool. Terra is a new outdoor multi-textured collection in UV treated polypropylene in natural, easy to decorate tones.

"We will have some fantastic new introductions as we celebrate 44 years in business!" says Reiss, who marks her 23rd year with the company in January 2024.

Be sure to enjoy breakfast, lunches, and happy hour appetizers during market with Kas, too!

Marley (left) is a new Berber hand-knotted collection from Kas.



HOME COMFORT / JELLY BEAN

The full line of Home Comfort, Inc.[®] rugs will be on display for Las Vegas Market in the Temporary Booths and at Atlanta Market in the Linked2Sales Showroom #1641.

JB-SB008 Count Your Blossoms is hand made with a proprietary embroidery method in washable polyester.



BASHIAN

Vegas Showroom: World Market Center, B300

New addition to the company's best selling Greenwich collection. Hand-tufted in India of fine wool and viscose, to create a soft plush rug with a shimmering effect.

LAS VEGAS MARKET AND MORE

SOUTHWEST LOOMS

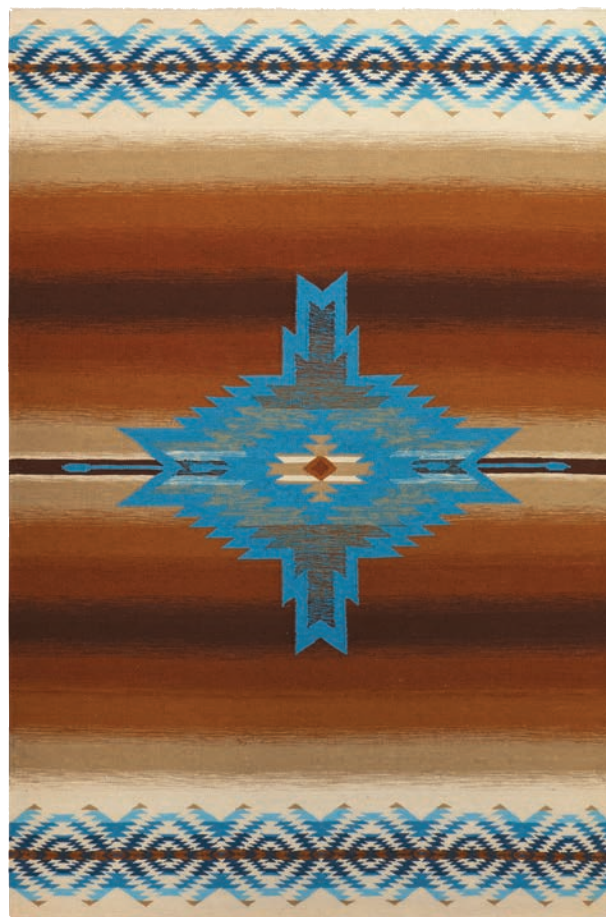
Las Vegas Showroom: World Market Center, C460

"We are excited to kick off the new year in our new World Market Center showroom," says Cynthia Lay McLaren. "We'll be located directly below the Pendleton showroom (on the fifth floor)."

New intros include Pendleton® Tierra a new flatweave collection as licensee for Pendleton Woolen Mills. Exquisitely crafted handmade wool carpets are interpreted from Pendleton blanket patterns.

Trendwise, McLaren notes a rise in demand for color and unique design. "Our specialty niche collections and high quality set us apart."

Pagos Springs is from Southwest Looms' new Pendleton Tierra collection.



Design 981 Space Thunder is from Persian Weavers' new Equinox power loomed collection.

AMERICAN COVER DESIGN / PERSIAN WEAVERS

Las Vegas Showroom: Las Vegas Design Center, A447

"We are excited to start 2024 with one of largest new products launches in recent years," says Sami Pourgol. "We will be unveiling six collections created with the most updated designs and colors utilizing the industry's newest yarns, weaves, and textures."

"Look for high-quality moderns, traditionals, shags, HD printed, and many of the new year's exciting weaves, all at the industry's most competitive price ranges," adds Pourgol.

The entire showroom has been revamped for the upcoming market. Be sure to ask about show specials as Sami celebrates his 23rd year with the company.



UNIQUE LOOM

Vegas Showroom: World Market Center, B424

Featured intros include the machine-woven Boutique collection and the Jill Zarin branded JZ Hamptons—in a durable high-quality 50% jute, 30% wool and 20% cotton combination. The Leather Metallic Jute collection (shown above) brings the timelessness of leather together with the natural, beach vibes of jute.

ATLANTA MARKET AND MORE

TAMARIAN RUGS

Atlanta Showroom: Building 1, 14-E18

See all that's new from luxury brand Tamarian in Atlanta. Plus look for expanded offerings in the company's HABIT hand-knotted rug collection from India that offers affordable luxury with the trusted beauty and integrity of Tamarian.

Tamarian's Caspian Jasper



TRANS-OCEAN

Vegas Showroom: World Market Center, C475

Atlanta: Outdoor Living/Seasonal Gifts Temporaries

Left: Liora Manné for Trans-Ocean's Marina Cirque indoor/outdoor abstract design features splashes of green, blue, orange, grey, black, and gold.

BLOOMINGVILLE & CREATIVE CO-OP

Las Vegas Showroom: World Market Center, C712, C796 & C788

Atlanta Showroom: Building 2, Suite 1080-1087A

European brands Bloomingville and Creative Co-op are ready to wow this winter in Vegas and their newly expanded Atlanta showroom space.

DF9064 (inset) is tufted wool and cotton in varying pile height. Design AH3382 is a wool and recycled cotton organic shaped rug in marbled pink and cream.



InSTYLE | MARKETS

ODR | orientaldesignerrugs.net

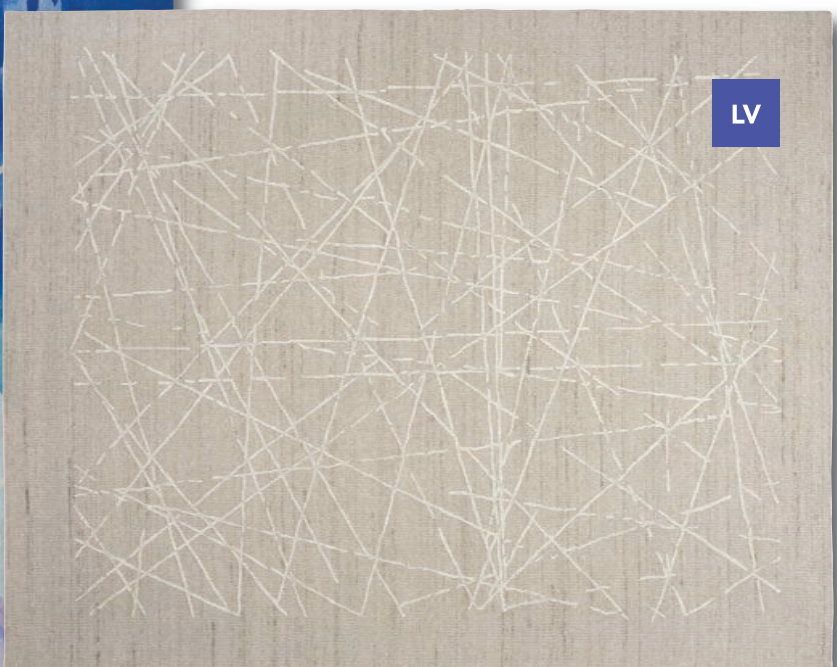


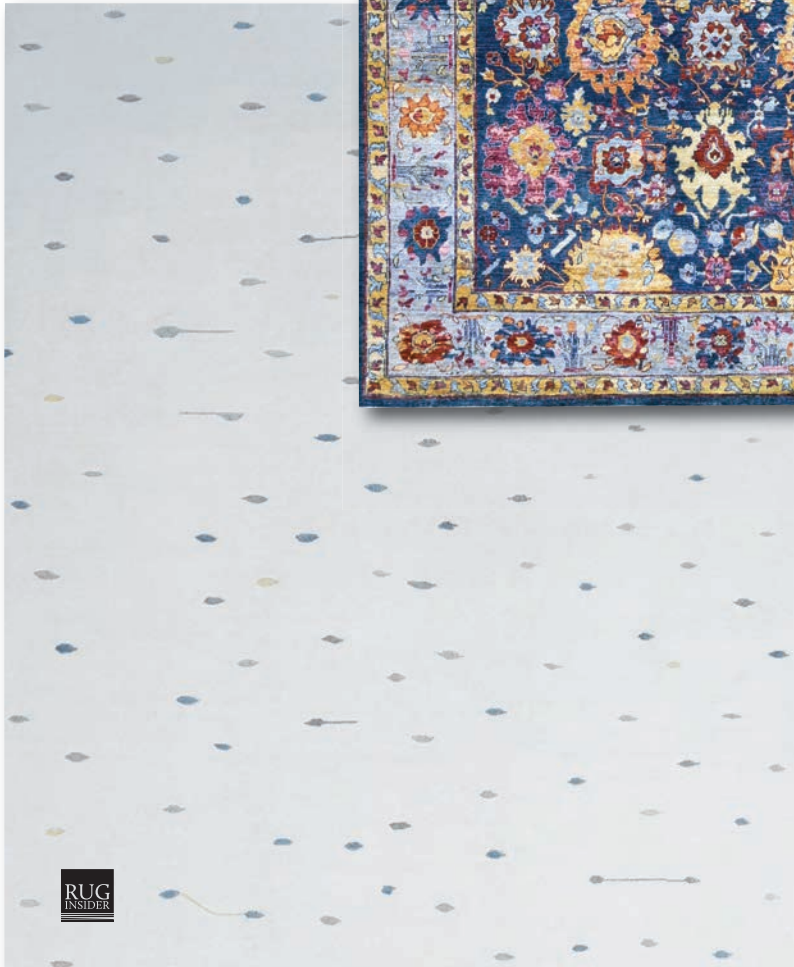
Las Vegas Market

Jan. 28 - Feb. 1, 2024

lasvegasmarket.com

NOURISON | nourison.com





InSTYLE | MARKETS

LV

KALATY | kalaty.com



CCLV

COVER CONNECT
LAS VEGAS

ATL

ATLANTA MARKET
ANDMORE

LV

LAS VEGAS MARKET
ANDMORE

HRI | hrirugs.com



LV



InSTYLE | MARKETS

TAMARIAN | tamarian.com

CCLV

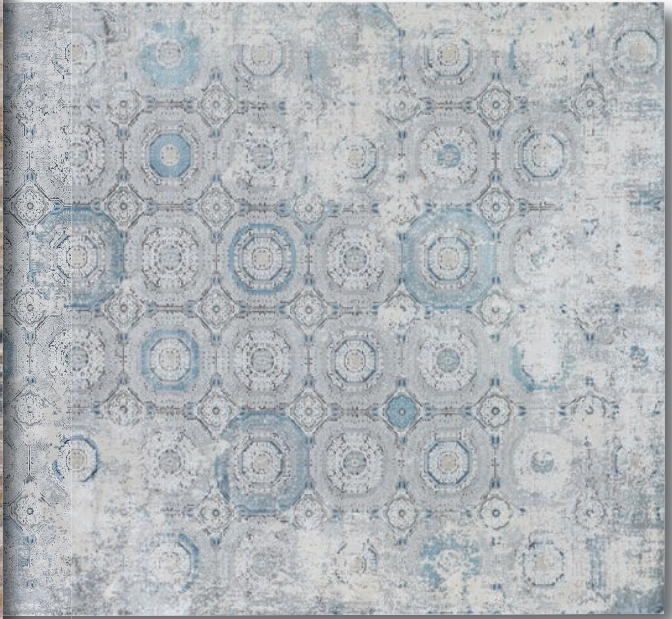
ATL

MOMENI | momeni.com

CCLV



InSTYLE | MARKETS



EXQUISITE RUGS | exquisiterugs.com



CCLV

S&H RUGS | shrugs.com



RUG
INSIDER